# Direction

A Quarterly Review of a Model MEPP's Funded Status

#### Q4 2020 Pension Plan Experience

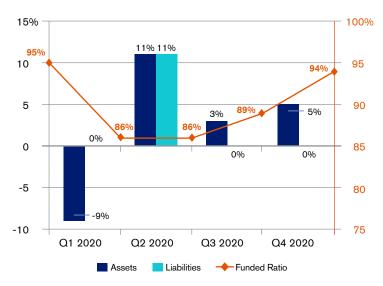
## Funded status of model MEPP returns to 2019 level

During the last quarter (Q4) of 2020, the funded status of Segal's model multi-employer pension plan (MEPP) increased to 94 percent, which reflects a 5 percent increase in assets and minimal change in liabilities, as illustrated by the line in Graph 1.

Graph 2 shows the movement in the benchmark discount rate over the past three years. The discount rate increased by approximately 2 basis points in Q4 compared to Q3 and is approximately 50 basis lower than Q4 2019.

The benchmark discount rate varies based on the asset mix of a plan. The model plan's allocation is 55 percent equity and 45 percent bonds. A plan with a higher equity allocation would have had a higher benchmark discount rate and vice versa.

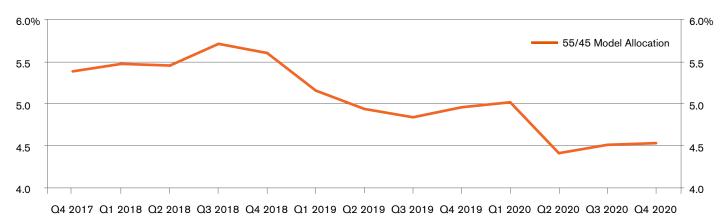
Graph 1: Change in Assets,1 Liabilities and Funded Ratio2



- <sup>1</sup> The model MEPP's portfolio has a simple, passively invested asset allocation of 25 percent to domestic equities, 15 percent to U.S. equities, 15 percent to international equities and 45 percent to Canadian bonds.
- <sup>2</sup> This is the ratio of a defined benefit (DB) plan's assets to accrued liabilities. The graph shows the funded ratio at the end of each quarter. The funded percentage for the model MEPP was set to 100 percent as of January 1, 2016.

Source: Segal, 2021

Graph 2: Benchmark Discount Rate<sup>1</sup>



<sup>&</sup>lt;sup>1</sup> The benchmark discount rate as defined by the Target Benefit Regulations in Alberta and British Columbia. It is composed of long-term Government of Canada bonds and Canadian corporate bond yields.

Source: Segal, 2021



#### **Investment highlights**

Graph 3 illustrates investment performance for each quarter of 2020 and for the year 2020.

During Q4, these were the key factors that contributed to positive returns:

- Two major regional trade deals signed the Regional Comprehensive Economic Partnership (RCEP) between China, Australia, Japan, New Zealand, South Korea and members of Association of Southeast Asian Nations (ASEAN), as well as the landmark investment treaty between China and the European Union
- Approval of several vaccines for their emergency use against COVID-19
- Results of U.S. presidential election certified by Congress

Despite the impact of COVID-19, financial markets performed very well. Note that because MEPPs typically use asset smoothing, market fluctuations may not immediately alter a plan's financial position, but may do so over time.

#### **Employment level by industry**

Year over year, there continued to be major declines in hours worked in all industries (except for Utilities and Manufacturing), as shown in the table below.

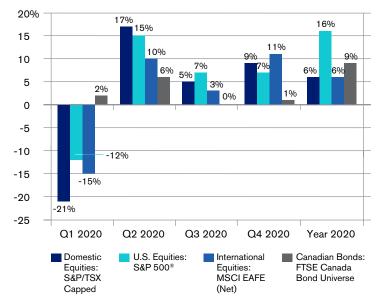
Change in the hours worked may alter the cost of a plan. A reduction in the hours worked will affect the plan's ability to cover fixed costs. This risk is magnified when a plan is dependent upon future contributions to pay down its unfunded benefit obligations.

#### Percentage Change in Hours Worked, by Industry, Q4 2019–Q4 2020

Construction	-6.6%
Manufacturing	0.8%
Transportation & Warehousing	-12.2%
Utilities	6.8%
Wholesale & Retail Trade	-3.6%
All Industries Combined	-4.2%

Source: Statistics Canada, CANSIM table 282-0092

#### **Graph 3: Investment Performance**



Source: Investment Metrics, 2021

### Important: examine your own plan's experience and assumptions

Direction is designed to raise awareness of the risks MEPPs face. Trustees should examine changes in their own plan's assets, liabilities, funded ratio and employment level.\* <u>Segal</u> can help boards of trustees to project their MEPP's funded ratio through <u>asset-liability modeling (ALM)</u> and assist in <u>developing funding strategies</u> to achieve the desired funding targets.

\* Individual plan results will differ from this model for a host of reasons, including different funded positions, liability duration and contribution margin.

For details about how we can help trustees manage their plan through ALM, funding-strategy development and other services, or if you have questions about *Direction*, contact your Segal consultant or one of the following experts:

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